

Boating NEWS

Wittel appointed Bavaria Yachtbau Motor Boat representatives

One of the top-ranking and biggest yacht builders in Europe, Bavaria Yachtbau GmbH, have developed a line of motorboats recognized for their solid and lasting value. This is the result of many years of intensive co-operation between Bavaria and some of the most renowned yacht-design firms in Europe.

Bavaria Yachtbau recently appointed Wittel as its South African representative for their motor boats and yachts which are distributed by Ocean Yacht Sales. Wittel recently launched a highly specialized range of Bavaria motor boats, which are on permanent display in Hout Bay harbour. The complete range of available boats covers the 25DC boats through to the 37HT series.

Bavaria motorboats are essentially aimed at three types of boat users. Firstly, the Day Cruiser (DC) series

which boasts a large cockpit ideally suited for entertaining. Secondly, the Sports series which offers a large cabin area for on board living. Last but certainly not least, the Hard Top (HT) series, an extension of the Sport series but including a semi enclosed cockpit with an electric sun roof, ensuring all-weather boating – ideally suited to South African conditions where weather can change rather suddenly.

All Bavaria Yachts leave the factory-yard only after a detailed final quality control check, in conjunction with the quality assurance inherent in the production chain. Innovation, modern manufacturing methods, computer-aided manufacturing processes and highly skilled craftsmen all enable the motor boats to be produced comparatively inexpensively. Bavaria Yachts are thus

able to pass this competitive edge directly onto their customers.

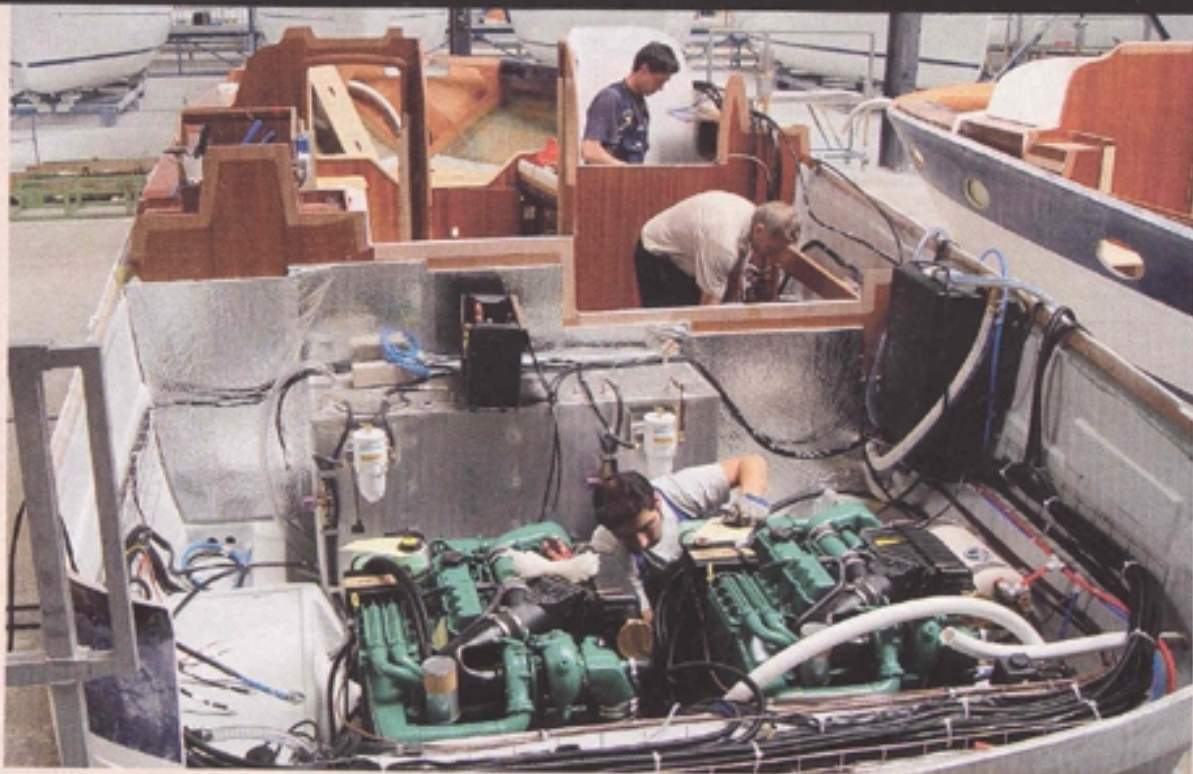
Every year more than 2 500 boats and yachts leave the yard and are built by approximately 600 employees in one of the most modern sailing yachts and motorboats series (assembly-line) production facilities in the world.

Bavaria yachts have been synonymous with sailing yachts offering outstanding price/performance relation, since 1978, and since the year 2000 the same has been true with regard to their motor boats.

Bavaria produces motor boats by means of assembly lines consisting of specialized assembly stations. Hulls and decks are transferred between specific assembly stations via a rail transport system. With the conveyor production system, the installation of the deck fittings



Before the Bavaria boats are loaded onto the conveyor rails, the hull is expertly prepared.



Each production station has uniquely designated tasks, and complete quality control inspections at every station.

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At station 30, the final stage, the boats are given their final touches and last pre-delivery inspection.

and hatches can be done upfront and then fully mounted at a later stage when the hull and deck merger is completed. Parallel to deck production, the corresponding hull is placed on the assembly line. The production line procedures are scheduled down to the finest detail and divided into assembly volumes which are simple to survey independently.

By specializing in the limited production processes, manual workers at each production station can ply their trade more effectively and learn through their experience, thereby achieving

maximum reproducible quality and productivity. Internal quality audits clearly show that the production of a high number of units result in good quality and a substantial saving for the end user. This knowledge particularly applies to a complex product such as a motor boat.

The Bavaria 25DC and 29 Sport can now be viewed at Wiltel. Willie Truter, Managing Director of Wiltel says, "the boats offer exceptional price to quality ratios which can only be appreciated once a person inspects the boats closely".

The prices include a full quay-side package which includes training on the specific boat, SAMSA survey, day-to-day maintenance instruction etc. This allows the new owner to simply arrive in the harbour and immediately take ownership of the boat. Wiltel also offers a 'Fractional Ownership Scheme'. Boating has never been easier. Live the life today!

For further information contact Eric Bjerring on (072) 6881 444 or visit the website on www.bavariaboats.co.za